

# HOUSE CALLS



Value, Trust, and Integrity for Three Generations

2017

Spring/Summer Issue

www.arlexenergy.com



**ARLEX**  
OIL CORPORATION  
~Over 75 Years of Service~

Arlex Oil Corporation - 275 Massachusetts Avenue, Lexington, MA 02420 - (781) 862-3400

## Dear Valued Arlex Customer,

As we put this issue of our newsletter together, we are looking at the temperatures in February and March. We had very little snow and we can truly say it was a mild winter. Even heating oil prices stayed quite reasonable throughout the winter. What more could we have asked for?

In our last newsletter, we told you about our new "C" store and gas station in Chelmsford, aptly named HeartPond Mobil, located on Route 27 (371 Acton Road). We wanted to let you know that we have just signed a lease with Honey Dew Donuts for that location and they will be installing all of their equipment over the next few weeks. We hope to have everything up and running and be open for business sometime this spring.

As the summer approaches, please do not forget to have your heating system serviced. A tune up is in order and will save you money in the long run. If, by chance, you need or think you may need equipment, just let us know and we'll have our Service Manager, Ed Dullea, help you in any way he can.

Also, we have increased our "Refer A Friend" program to \$100, so read more about that program below!

As always, we thank you for your patronage and hope that you have a safe and pleasant summer. We are always here to serve you.

Sincerely,  
**Jack Maloney**  
and the Arlex Family

**MOST APPRECIATED...** was your thoughtfulness for our Toys for Tots drive, as well as 1497 diligence maintaining your driveways and walkways last season to ensure our safety!

**BUT...** as summer approaches, please keep access and fill location areas clear of yard debris and address any insect nests that may keep us from continuing to service your home.



**Spring/Summer  
Office Hours:**  
(No Saturdays)

**April 1<sup>st</sup> - 30<sup>th</sup>**

Monday-Friday, 7am-5pm

**May 1<sup>st</sup> - September 30<sup>th</sup>**

Monday-Friday, 7am-4pm

## CONGRATULATIONS!

**Rita Mortenson of Lexington** on winning the \$200 cash prize and **The Scheipers of Bedford, Elaine Denning of Arlington, and J. Kennedy of Medford** on winning the 3 gas gift cards from the Arlex House Calls 2016 Fall/Winter Happy Holidays Raffle!

**The world's biggest blackout, which affected 50 million people, occurred on August 14, 2003. An apparent lightning strike to a power plant near Niagara Falls left much of the northeastern U.S. and areas throughout Ontario, Canada with no lights, subways, trains, and even some without water.**

## FLEXIBLE SUPPORT, UNDERSTANDING, & VALUE YOU CAN TRUST

Arlex strives to offer some of the most competitive, affordable full-service products available, understanding that each individual or family has different financial needs. That's why we offer a wide range of payment terms, programs 16721 and discounts.

**Discounts**  
(for senior citizens)

**Equipment Installation  
Payment Plans**

**Automatic Payment Program**

**Acceptance of All  
Major Credit Cards**  
(Visa, MC, Discover, Amex)



**30-day Payment Terms**  
(Pay-Per-Delivery, budget plans)

**Online Resources  
and Account Access**  
(view, print, make payments,  
or go paperless)—just email us at:  
**arlexpaperless@gmail.com**

**Heating Equipment Service Policies**  
(monthly, annually)

**Arlex Tank Protection Program**  
(see ATP information below!)

**A spark of static electricity can measure  
up to three thousand (3,000) volts.  
A bolt of lightning can measure up to  
three million (3,000,000) volts.**

**BE SAFE!!!**  
If you've not yet changed your  
carbon monoxide detectors, or replaced  
your smoke detector batteries, **it's time.**



## CHECK IT OUT - \$150 IN ACCOUNT CREDITS!

Here are two opportunities for you to potentially receive a credit, or two, to your Arlex account!

**#1...**

Find your Arlex account number in this newsletter and an account credit of **\$50** could be yours, automatically! So, read on to **SEARCH & SAVE!**

(\* Call today to learn more. Certain restrictions apply.)

**#2...**

As an auto-delivery customer, if you **REFER A FRIEND** to become one too, you may be eligible\* for a **\$100** credit to your account!

**A Warranty +**  
(on your program-covered tank)  
**An Annual Additive =**  
(to help fight corrosive build-up  
inside your tank)

**A Win/Win Situation!**  
(with the Arlex Tank Protection  
(ATP) 12740 program!)



**ACCORDING TO NASA...**

When the temperature reaches 95 degrees, our work output drops by 45%.



**JUST A REMINDER:**

Call Arlex today to schedule an appointment to get your Air Conditioning tune up. You'll need it soon enough!

**WHAT IS DEGREE DAY MONITORING?**

Fuel use can be effectively monitored by using degree-day measurements. The degree day system was created by heating engineers who needed a method to relate each day's temperatures to the demand for fuel to heat and cool 14422 buildings.

To calculate the heating degree days for a particular day, retail heating oil dealers use this formula to find the day's average temperature:

$$\frac{\text{Day's High Temperature} + \text{Day's Low Temperature}}{2}$$

Heating degree days result if the day's average is less than 65. Dealers subtract that number from 65 to find the number of heating degree days. If, however, the final number is above 65, there is no heating degree days that day. For example, if the day's high temperature is 60, and the low is 40, the average temperature is 50 degrees. Sixty-five minus 50 equals 15 heating degree days.

Cooling degree days are also based on the day's average, minus 65. They relate the day's temperature to the energy demands for air conditioning. For example, if the day's high is 90 and the day's low is 70, the day's average is 80. Eighty minus 65 equals 15 cooling degree days.

**COOL \$UMMAHHH \$AVING\$**

Oh yeah, summer will soon be here! But, as you begin to enjoy the mild weather, don't forget to begin your warm weather regimen, because what you do now WILL save you money as the season takes off. Check out these savings tips *before* summer begins:

**Keep your house warmer than usual.**

At least when you're away for an extended period of time as you'll save by keeping the electricity from turning off and on while you're gone.

**But, stay controlled.**

Install a programmable thermostat so you can control when things start cooling down and it's needed most. The smaller the difference between the 3794 inside and outside temperatures, the less your cooling system needs to work. Don't go crazy setting super low temps though as that will eat up those savings!

**Find the culprits!**

Cracks and openings around windows and doors allow temperatures you don't want to get into the house. No need to spend money cooling air you don't need to, right? So, caulk or weather strip those leaks.

**Install Central AC or Ductless Single Split Units.**

Of course Arlex installs these types of units. So, call us to learn more!

**Take a cold shower.**

Well, perhaps not cold, but know that water heaters consume about 18% of your energy bill, so maybe turn down that thermostat to a warm (vs. hot) setting to take things down a notch.

**Keep things easy, breezy.**

Ventilation is key! Fans keep heat and humidity moving, especially in the bathroom. Circulating cool air means your thermostat doesn't need to be turned as low either. Open windows to let cool air in at night. Close them in the morning to trap the cool in and close blinds during the day to keep the sun and heat out.

**Conduct that energy audit.**

Visit the Energy Star website [www.energystar.gov](http://www.energystar.gov)

to learn about audit programs, find more energy-saving tips, and pick up some great rebate offers!



**Keep things running smooth.**

Like with anything, regular maintenance is worth it. Change air filters, clean outside AC units, and have systems checked regularly.

**Avoid those 'heat' makers.**

Light bulbs produce light, but only about 10-15% of the electricity used in an incandescent bulb is light, the rest turns into heat! Invest in more efficient lighting that runs cooler. An oven is a major heat maker too, so use the stove, microwave, or better yet, the grill!



**ET GRILLIN'!**

Did you know Arlex offers on-site services where you can fill your grill's 20#-100# propane tank or have your camper/RV/mobile home's propane tank topped off, etc.? So, c'mon down!

**Dog Days of Summer**

Referred to as the weeks between July 3<sup>rd</sup> - August 11<sup>th</sup>, they are named after the Dog Star (Sirius) in the Canis Major constellation. The ancient Greeks blamed Sirius for the hot temperatures, drought, discomfort, and sickness that occurred during that timeframe.

**ANOTHER CRAZY, INCONSISTENT WINTER!**

Over a foot of snow, ice storms, and 60 degree days. That's New England—where 'new' weather occurs every day! Wacky weather is even more reason to ensure your home heating system is consistent in its delivery. Get an annual tune-up. Remember the 17428 feeling of those spring-like days we saw this past season? We want you to feel just like that for scheduling your tune-up appointment! Because, when you complete and submit the below appointment request (or go online and fill out the Tune-up Appointment Form there), we will enter you into our Spring/Summer Raffle. How's that for a little ray of sunshine?

<b>Spring/Summer Newsletter Raffle and Annual Tune-Up Appointment Request</b> ..... <b>AUTO-ENTRY FORM</b>	<b>1<sup>st</sup> Prize:</b> \$200 Cash	<b>2<sup>nd</sup>, 3<sup>rd</sup>, and 4<sup>th</sup> Prize:</b> \$50 Gas Gift Card	<b>SURPRISE!</b> You could be one of our 4 lucky raffle winners!
	Raffle drawing date: May 22, 2017. Must be an existing customer to enter.		
<b>Name:</b> _____			
<b>Address:</b> _____			
<b>Town:</b> _____		<b>State:</b> _____	
<b>Zip:</b> _____		<b>ACCOUNT #:</b> _____	
<b>PHONE:</b> (       )       -			
<b>APPOINTMENT REQUESTED</b> (Please check off month and note specific date of desired appointment)			
<input type="checkbox"/> May	<input type="checkbox"/> June	<input type="checkbox"/> July	<b>Specific Date:</b> _____
<input type="checkbox"/> August	<input type="checkbox"/> September	<input type="checkbox"/> October	
<b>Additionally, please contact me as I am interested in:</b>		<input type="checkbox"/> Oil Line Upgrade	<input type="checkbox"/> ATP Program
		<input type="checkbox"/> Auto-Pay	<input type="checkbox"/> Payment Programs
		<input type="checkbox"/> Air Conditioning	<input type="checkbox"/> New Equipment